

Pre-Event Planner

- ▶ 12+ hours CPD Certified learning
- ▶ 45+ exhibitors
- ▶ 700 delegates

Leadership Learning Zone

10:20-10:50

The National Procurement Strategy 2018

Nigel Kletz, Director of Commissioning & Procurement, Birmingham City Council

10:50-11:20

Innovative Commissioning, Commissioning Innovation

Representative, Future Cities Catapult

11:20-11:50

Enabling Commercial Continuous Improvement: An Introduction to the Government Commercial Operating Standards

Mark Roberts, Continuous Improvement Director, Cabinet Office

11:50-12:20

Meeting the Needs of Your Estate Through Continuous Technology Development

Demitri Maldonado, Business Development Director, Bellrock Property Facilities Management

12:20-12:50

Procurement in a Digital World: The Future is Now

David Young, Marketing Manager, Delta eSourcing

14:00-14:30

Using Strategic Supplier Relationship Management to Reduce Costs, Identify Best Practice, Streamline Processes and Explore Innovation

Terry Brewer, Managing Director, Comparatus Ltd

Commercialisation Learning Zone

10:30-11:00

Contract Risk Assessment

Eddie Regan, Principal Consultant, PASS

11:00-11:30

New Public Sector Contracts

Representative, CCS

11:30-12:00

Helping to Energise Public Sector Energy Projects

Robert McKinnon, Project Director, National Refit Programme

14:00-14:20

Procuring Innovation to Address City Challenges

supported by **Innovate UK**

Kevin O'Malley, Innovation Lead/SBRI Lead Customer in the Clean Growth and Infrastructure Directorate, Innovate UK

14:25-14:45

Case study 1 – Data & Artificial Intelligence

Representative, Mastodon C

14:45-15:05

Case study 2 – Future of Mobility

Representative, iGeolise

15:05-15:25

Case study 3 – Ageing Population

Representative, Red Ninja

15:25-15:45

Case study 4 – Clean Growth

Representative, BlueGreen

Community Benefits & Social Value Learning Zone

10:45-11:15

Social Value and Sustainable Procurement – How Procurement Can be Transformational

Melissa Bell, Sustainability Manager, YPO

11:20-11:50

Social Value in Local Government

Cindy Nadesan, Contract & Supply Specialist, Surrey County Council

11:55-12:25

Adult Social Care in a Time of Austerity

Glenn Garrod, President, ADASS

13:35-14:05

Single-Use Plastics

Representative, AGMA

14:05 - 14:35

Social Enterprise Survey

Claire Mansfield, Social Enterprise

14:35 - 15:05

Civil Society Strategy

Samantha Butler, Senior Policy Advisor (Commissioning and Social Value Act) Strategy and Partnerships Team, Office for Civil Society

All sessions across our learning zones are CPD Certified



Update your CPD Record. MCIPS Chartered Procurement and Supply Professional. Demonstrate your commitment to maintaining

Winning Tenders Learning Zone

supported by **PASS**
PROCUREMENT
LEARN • DEVELOP • ACCOMPLISH

09:50-10:20

Tenderers' Common Mistakes

Eddie Regan, Principal Consultant, PASS

11:10-11:40

What Exactly Does 'Added Value' Mean?

Eddie Regan, Principal Consultant, PASS

11:40-12:10

Where's the Payment? The Truth About Late Payment in the UK

Paul Uppal, Small Business Commissioner

13:30-14:00

Addressing Sustainability in Your Tenders

Eddie Regan, Principal Consultant, PASS

14:00-14:30

Complying with the Standard Selection Questionnaire (SQ)

Eddie Regan, Principal Consultant, PASS

14:30-15:00

Tips to Improve your Tender Responses

Eddie Regan, Principal Consultant, PASS

▶ Come and visit



at stand 19

Floorplan

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NETWORKING & COLLABORATION ZONES

Product Showcase Exhibition

The Product Showcase at LGPE 2018 offers visitors the chance to meet with new and innovative suppliers looking to work with the local government sector.

LGA Procurement Pavilion

The LGA Procurement Pavilion hosted by LGA gives delegates the opportunity to engage directly and network with key stakeholders who are involved in shaping local government procurement policy.



Innovate UK

We are working with Innovate UK on a brand new feature area at LGPE – Meet the Innovator. Come and listen to genuinely innovative suppliers, looking to solve big issues facing local government today.

Innovate UK

Delta eSourcing Pavilion

Delta is the official eSourcing Partner of LGPE 2018. We're on Stand 19 talking about the digitalisation of procurement, and how this will affect your organisation post-Regulation 22.



PASS Procurement

PASS provides expert public procurement training and support for both public and private sector organisations. Come and meet us on stand 19 and learn how you can Learn, Develop and Accomplish with PASS.

